

LASSE HEJE PEDERSEN

EFFICIENTLY INEFFICIENT

HOW SMART MONEY INVESTS &
MARKET PRICES ARE DETERMINED



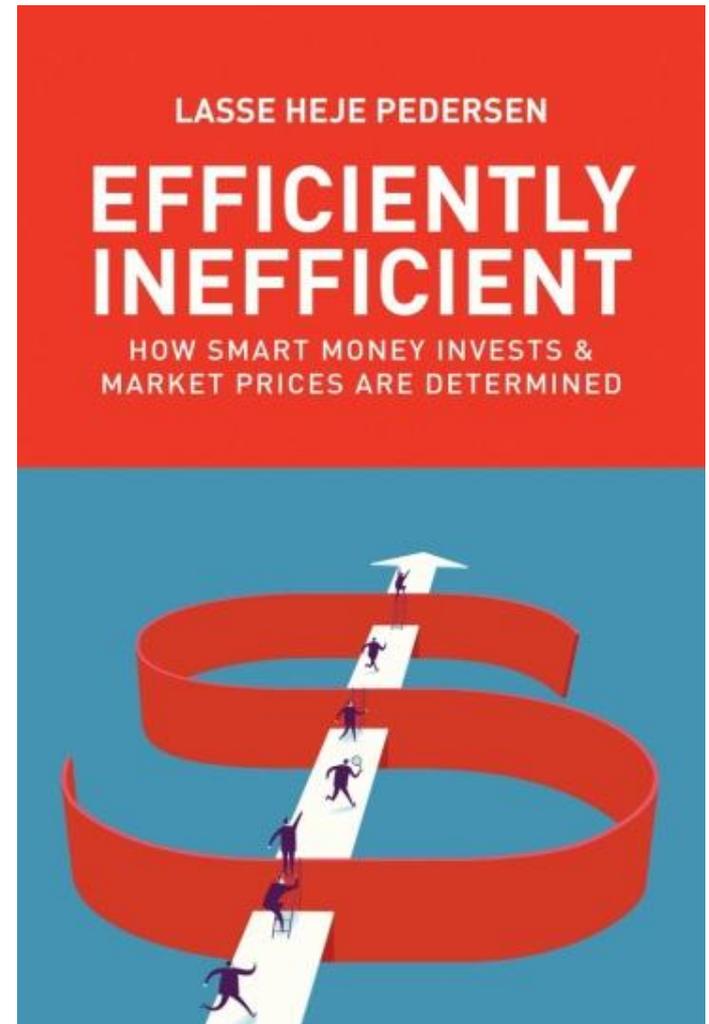
LASSE HEJE PEDERSEN

*Copenhagen Business School, NYU, CEPR,
AQR Capital Management*

STATISTICS AND INVESTMENTS

OVERVIEW OF TALK

- **EFFICIENTLY INEFFICIENT**
 - what does it mean?
- **HOW SMART MONEY INVESTS & MARKET PRICES ARE DETERMINED**
 - The economic problem
 - The statistical problem



MARKET EFFICIENCY AND EMPIRICAL ASSET PRICING

- Market efficiency: at the heart of financial economics
- Nobel Prize 2013 awarded to Eugene Fama, Lars Hansen, and Robert Shiller “for their empirical analysis of asset prices”



EFFICIENTLY INEFFICIENT MARKETS

Markets are efficiently inefficient

- Markets must be
 - **inefficient enough** that active investors are compensated for their costs
 - **efficient enough** to discourage additional active investing
- Said differently
 - **You must be efficient to beat the market by exploiting its inefficiencies**
- Investment implications

Market Efficiency	Investment Implications
Efficient market hypothesis	Passive investing
Inefficient market	Active investing
Efficiently inefficient markets	Active investing by those with comparative advantage

ACTIVE INVESTING: ECONOMIC PROBLEM

- Economic problem $\max_x E_t(W_{t+1}) - \frac{\gamma}{2} \text{var}_t(W_{t+1})$

where the wealth W depends on the portfolio x

$$\begin{aligned} W_{t+1} &= x_t^1(1+R_{t+1}^1) + \dots + x_t^S(1+R_{t+1}^S) + (W_t - \sum x_t^S)(1+R_t^f) \\ &= x_t^1(R_{t+1}^1 - R_t^f) + \dots + x_t^S(R_{t+1}^S - R_t^f) + W_t(1+R_t^f) \end{aligned}$$

- Equivalently

$$\max_x x' \mu_t - \frac{\gamma}{2} x' \Omega_t x$$

with

$$\mu_t = E_t(R_{t+1}^1 - R_t^f, \dots, R_{t+1}^S - R_t^f)'$$

$$\Omega_t = \text{var}_t(R_{t+1}^1 - R_t^f, \dots, R_{t+1}^S - R_t^f)$$

- Solution: $x = \frac{1}{\gamma} \Omega_t^{-1} \mu_t$

- Complications: transaction costs, position limits, other measures of risk, dynamics, ...

ACTIVE INVESTING: STATISTICAL PROBLEM

➤ Recall $\mu_t = E(R_{t+1}^1 - R_t^f, \dots, R_{t+1}^S - R_t^f \mid \text{all data available at time } t)$

$$\Omega_t = \text{var}(R_{t+1}^1 - R_t^f, \dots, R_{t+1}^S - R_t^f \mid \text{all data available at time } t)$$

➤ Statistical problem:

Estimate expected excess returns $\hat{\mu}_t$ and risk $\hat{\Omega}_t$

➤ Data:

- The history of stock prices and returns (starting in 1926 in the US, e.g.)
- All accounting information at all dates, earnings, book values, dividends, ...
- Global macro data
- Possibly helpful structure: economic theory

➤ Initial considerations

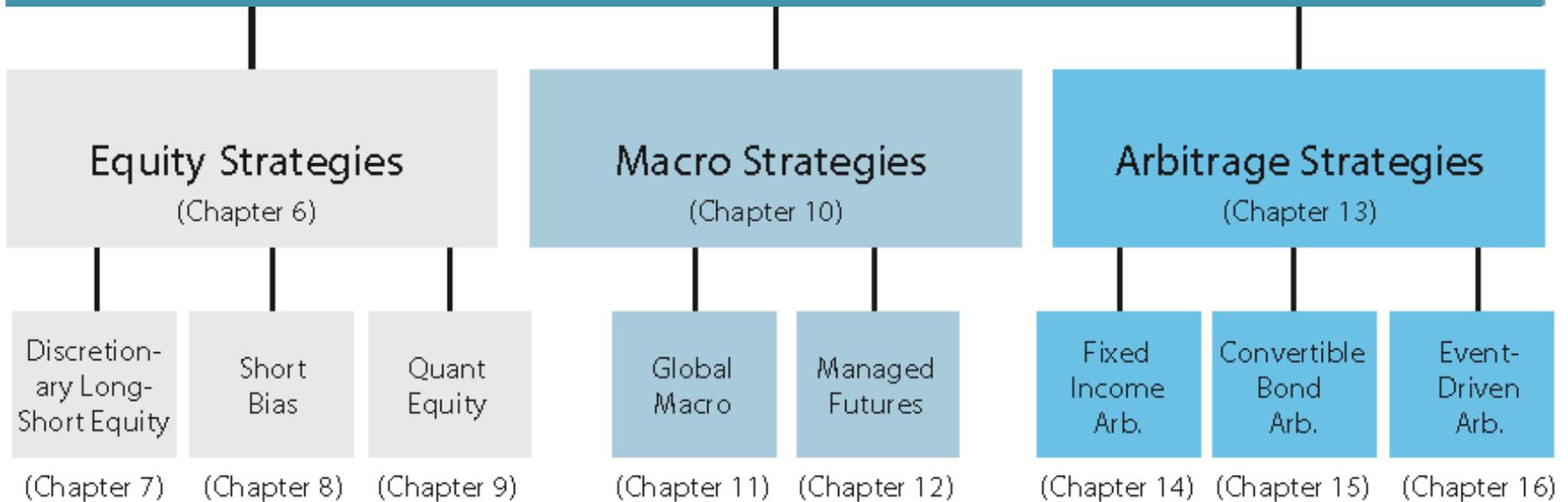
- Given that prices are close to Brownian motions with time-varying drift and volatility:
- Using high-frequency data gets us a good estimate of the risk $\hat{\Omega}_t$ (monthly, daily, hourly, 5 minutes)
- Excess returns $\hat{\mu}_t$ are difficult: require long time series to recover $E(\hat{\mu}_t)$ and $\hat{\mu}_t$ much harder

INVESTMENT APPROACH VS. USEFULNESS OF STATISTICS

<u>INVESTMENT PROBLEM</u>	<u>COMMON APPROACH</u>	<i>Time horizon</i>
Strategic asset allocation	Economics, long-term means	<p><i>Long-term</i></p> <p><i>Short-term</i></p>
Tactical asset allocation	Economics, judgement	
Security selection	Economics, statistics	
Statistical arbitrage	Arbitrage relations, statistics	
High-frequency trading	Statistics , engineering	

HOW DO YOU BEAT THE MARKET?

Investment Strategies



Ainslie



Chanos



Asness



Soros



Harding



Scholes



Griffin



Paulson

DISCRETIONARY EQUITY



We are really trying to look out two or three years in every industry in which we invest, trying to identify who's winning and losing

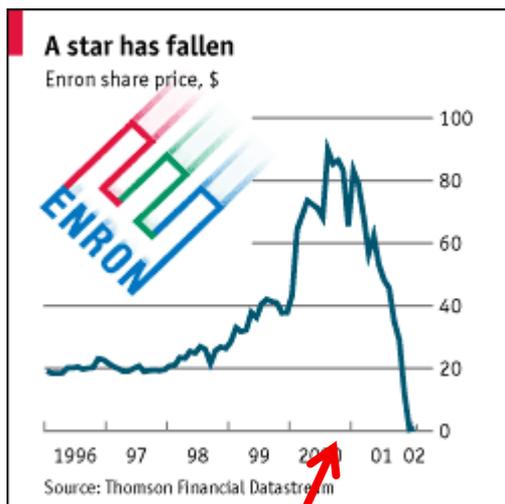


Lee Ainslie
Maverick Capital

- 1. First and foremost, the quality of management**
 - Neostar: management ended up bankrupting what should have been a great opportunity
- 2. Second is the quality of the business**
 - persistence of cash flows, drivers and sustainability of growth
 - talking to competitors, suppliers, and customers, many members of management
- 3. Finally, valuation**
 - sustainable free cash flow to enterprise value



SHORT SELLING



Shorted
Nov. 2000



James Chanos
Kynikos Associates

Our interest in Enron was piqued

- “gain-on-sale” accounting
- mismatch of cost of capital and return on inv.
- cryptic disclosure re. “related party transactions”
- large amount of selling by senior executives
- analysts at Wall Street firms: “trust me” story

Difficulties to short-selling:

- The market generally goes up
 - You have to borrow the share
 - You have less advantageous tax treatment
 - No one likes you
 - good short sellers are born, not made
- But all these difficulties create the opportunity

Of the major financial frauds of the past 25 years, almost every single one of them has been uncovered by an internal whistle blower, a journalist, or a short seller. Not outside auditors. Not outside counsel. Not law enforcement.

QUANTITATIVE INVESTING

Panel A: Stocks Sorted on Book-to-Market Equity (BE/ME)

Return 0.30 0.67 0.87 0.97 1.04 1.17 1.30 1.44 1.50 1.59 1.92 1.83



Eugene Fama



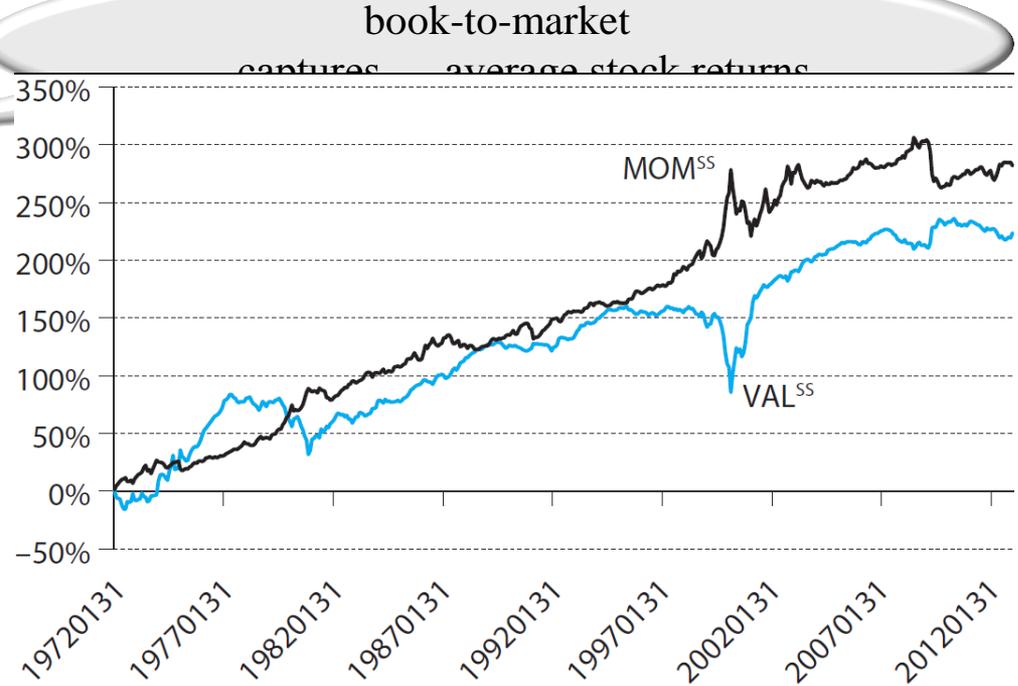
Kenneth French

I kind of ran across this weird result that stock returns have strong momentum



Cliff Asness

AQR Capital Management



We look at many more stocks and many more factors than is easily done by discretionary stock pickers. We apply the same investment principles across stocks, backtest our strategies, and follow our models with some discipline.

TRADING STRATEGIES = REGRESSIONS = PORTFOLIO SORTS

➤ Time-series regression

$$R_{t+1} = a + bF_t + \varepsilon_{t+1}$$

Regression coefficient = profit of a timing strategy based on F

$$\hat{b} = \frac{\sum_t (F_t - \bar{F})R_{t+1}}{\sum_t (F_t - \bar{F})^2} = \sum_{t=1}^T x_t R_{t+1}$$

Almost equivalent to sorting returns over time based on F

➤ Cross-sectional panel regression

$$R_{t+1}^i = a + bF_t^i + \varepsilon_{t+1}^i$$

Regression coefficient = profit of a security-selection strategy based on F

$$\hat{b}_t = \frac{\sum_i (F_t^i - \bar{F}_t)R_{t+1}^i}{\sum_i (F_t^i - \bar{F}_t)^2} = \sum_i x_t^i R_{t+1}^i$$

Average coefficient = Fama–MacBeth (1973) estimate

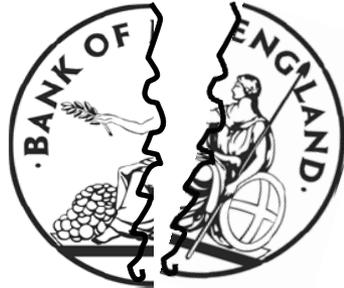
$$\hat{b} = \frac{1}{T} \sum_{t=1}^T \hat{b}_t \quad \hat{\sigma} = \sqrt{\frac{1}{T-1} \sum_{t=1}^T (\hat{b}_t - \hat{b})^2} \quad t\text{-statistic} = \sqrt{T} \frac{\hat{b}}{\hat{\sigma}} = \sqrt{T} \text{ SR}$$

Almost equivalent to sorting security returns at a given time based on their characteristics F

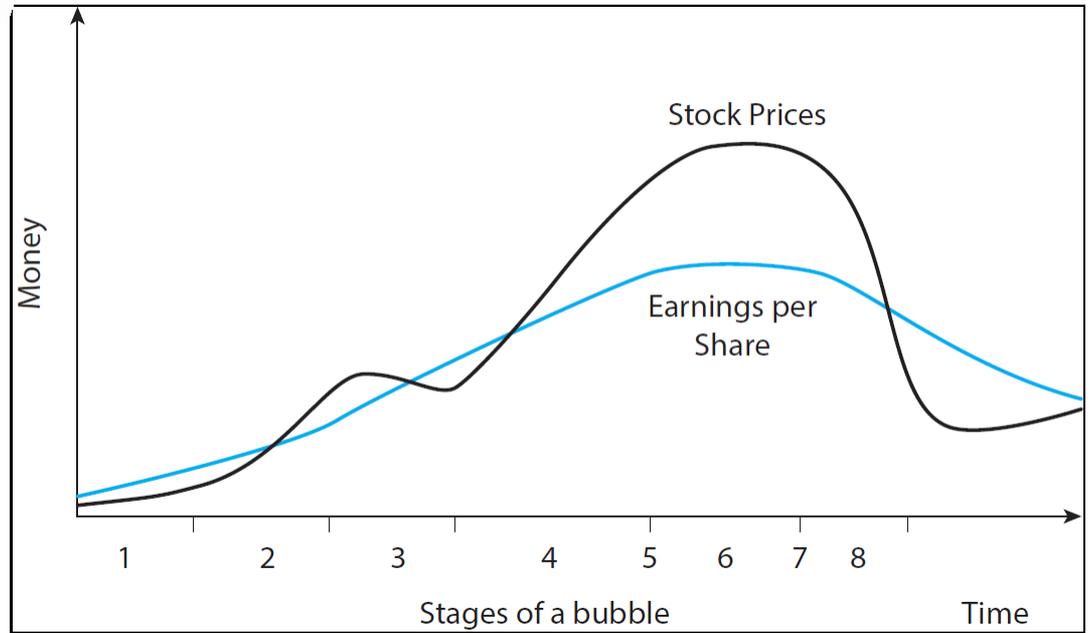
GLOBAL MACRO



George Soros
Soros Fund Management



I also noted interplay between politics and economics. So I considered actions by governments very important.



boom/bust theory

the relationship between the availability of credit and the value of the collateral is reflexive

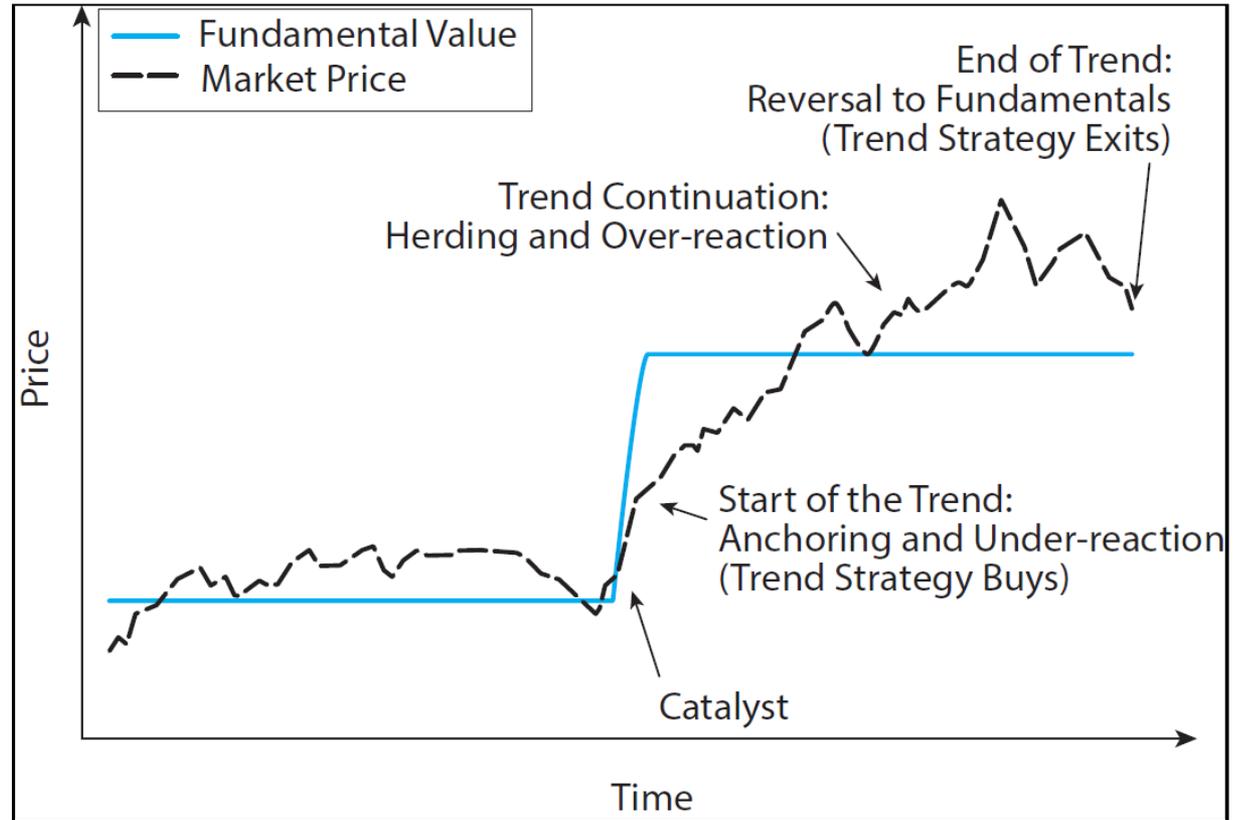
MANAGED FUTURES



David Harding

Winton Capital Management

Trends are what you're looking for



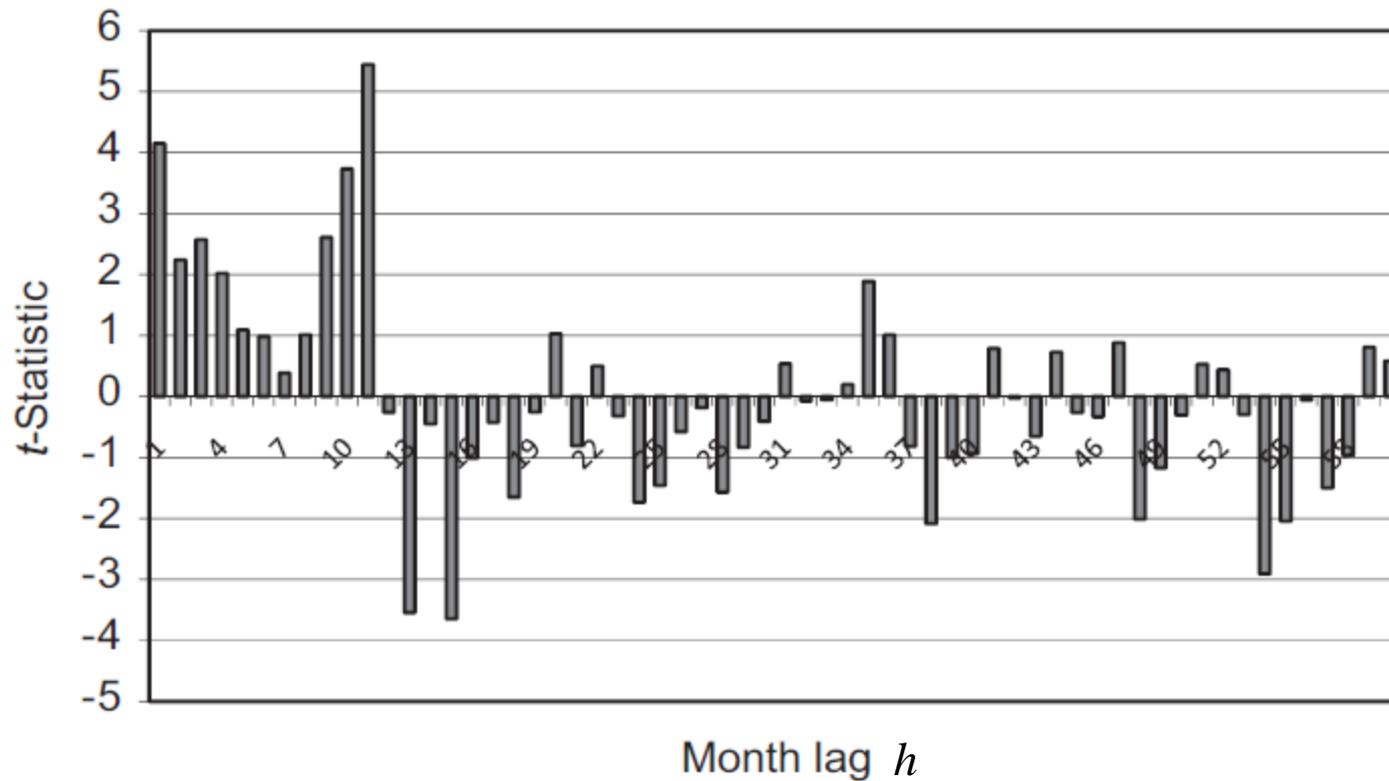
demanding fairly
hard-edged
scientific evidence
before risking money.

This [the efficient market] theory
would be laughable if it wasn't so
widely believed in.

ESTIMATING TRENDS

- Simple regression evidence

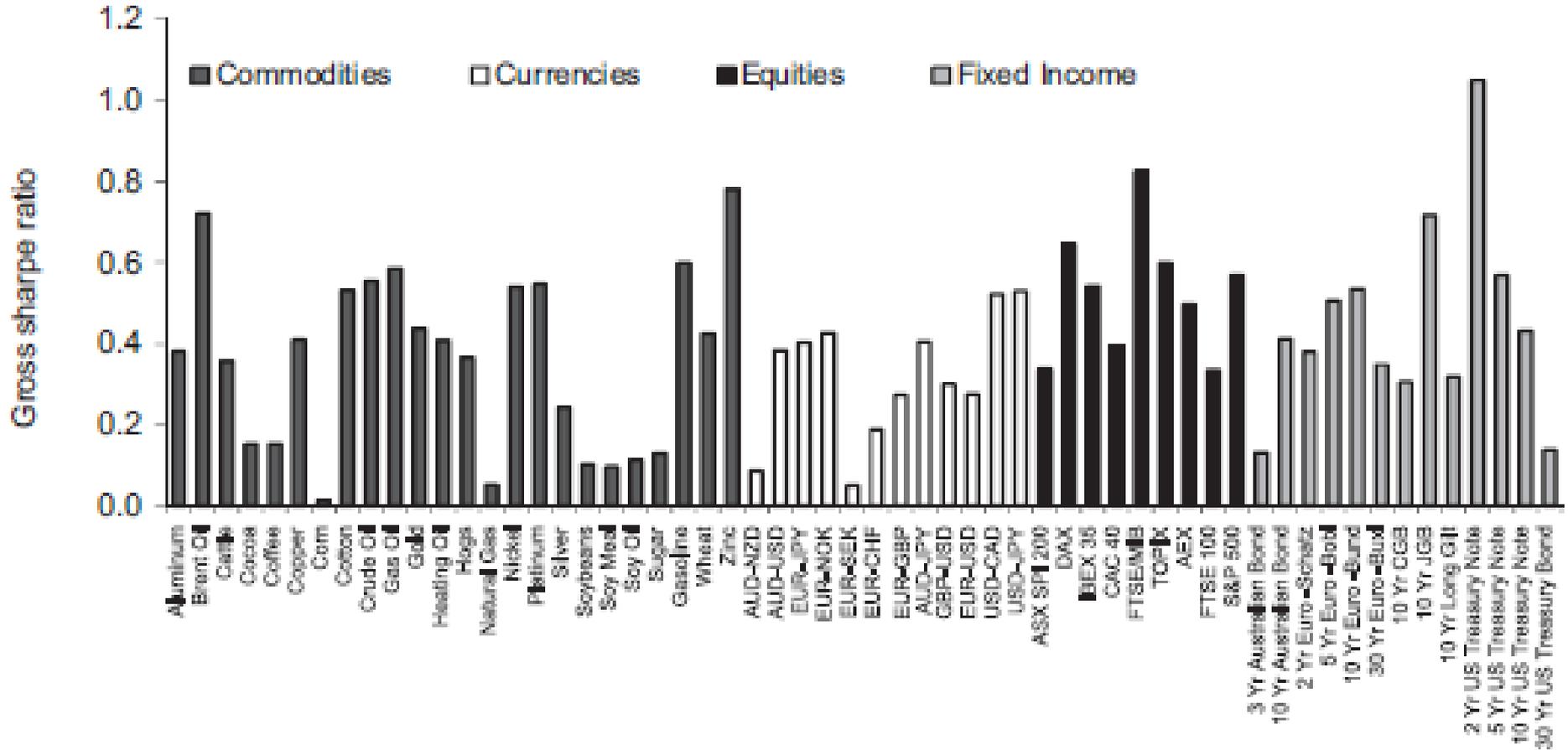
$$r_t^S / \sigma_{t-1}^S = \alpha + \beta_h r_{t-h}^S / \sigma_{t-h-1}^S + \varepsilon_t^S$$



- Filtering methods

TRADING ON TRENDS

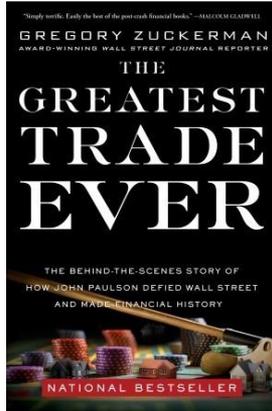
Sharpe ratio of 12-month trend strategy



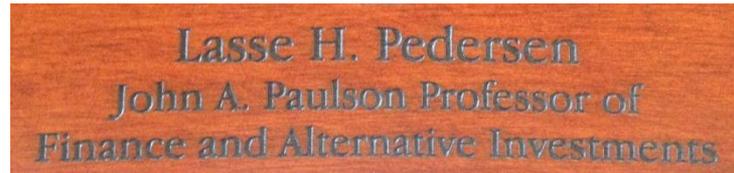
EVENT DRIVEN INVESTING



John A. Paulson
Paulson & Co.

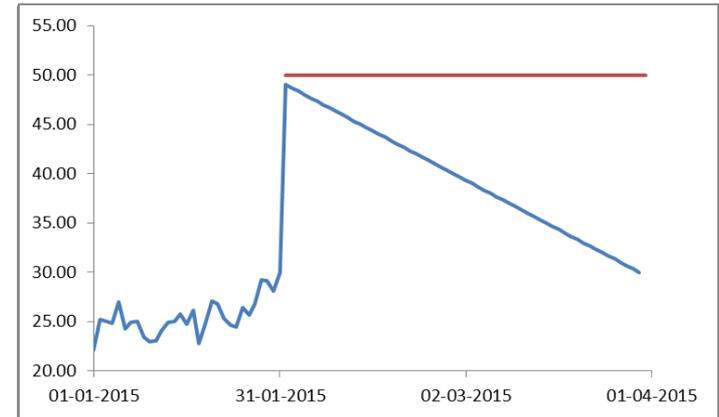


NYU



it's not a game for the faint of heart

Could someone else pay a higher price?
Valuation: what multiple of EBITDA?
How's the growth?
What other acquisitions in this sector?



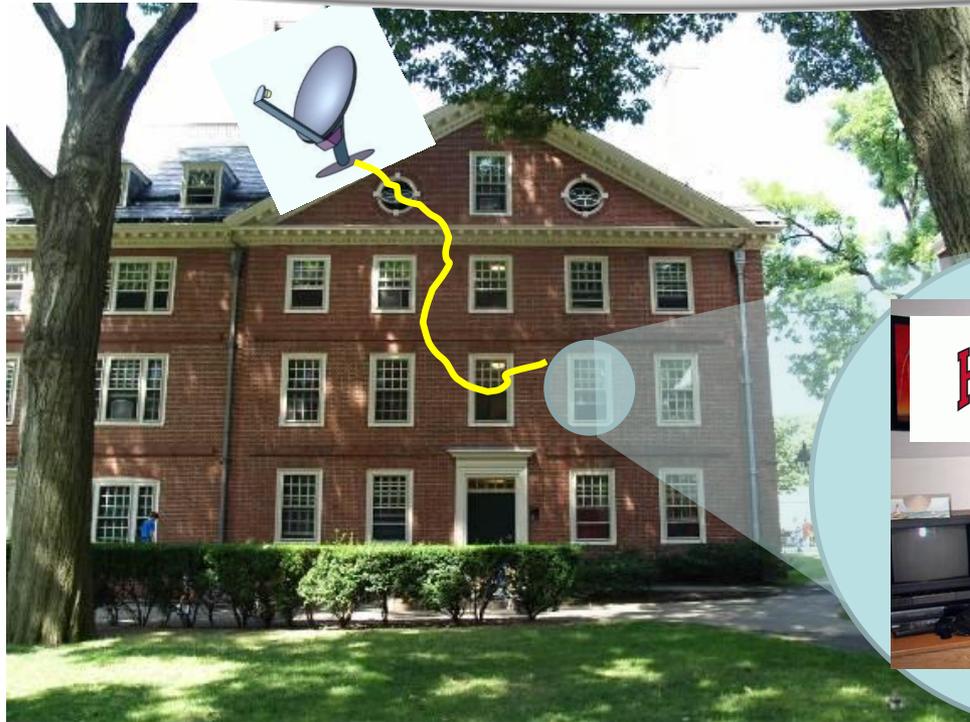
CONVERTIBLE ARBITRAGE



Ken Griffin
Citadel

Started to view the markets through the lens of relative value trading

Raised about \$265,000 from friends and family to deploy this strategy

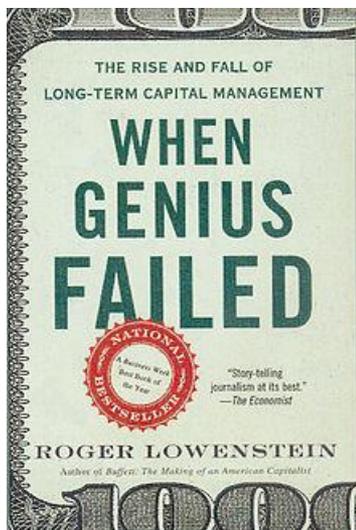


trading securities that are liquid enough that you can take meaningful positions but where you can still be better than others in understanding what defines and drives value

FIXED INCOME ARBITRAGE



Myron Scholes
Nobel Laureate
Prev. LTCM and Platinum Grove



fixed-income arbitrage is intermediating supply and demand imbalances that result from flows in the marketplace

The major question is

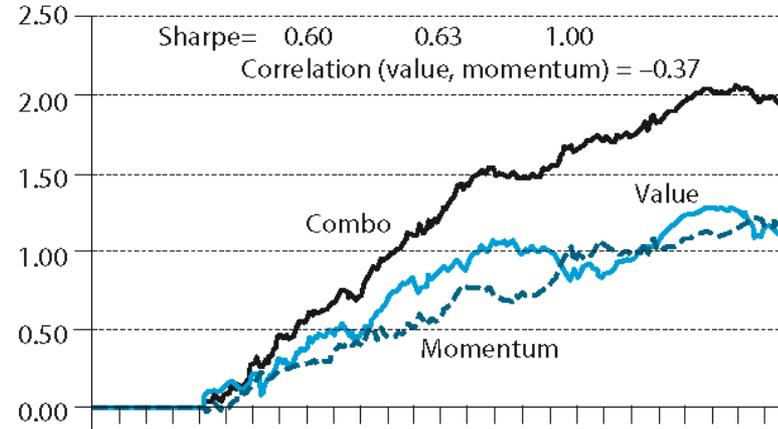
- how long before mean reversion occurs and
- to what extent flows will continue

The system is a combination of positive and negative feedback.

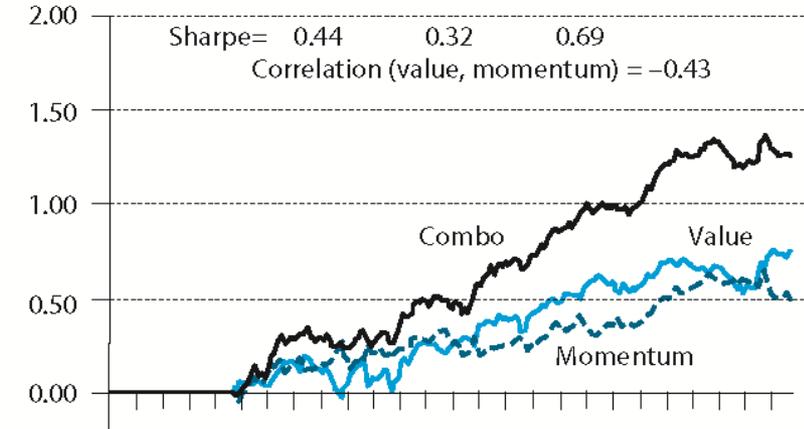
COMMON CHARACTERISTICS AMONG GREAT INVESTORS: VALUE AND MOMENTUM



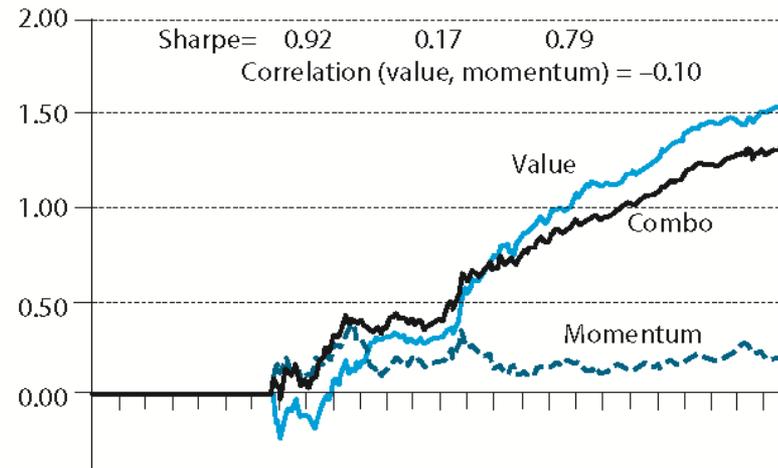
Country Indices



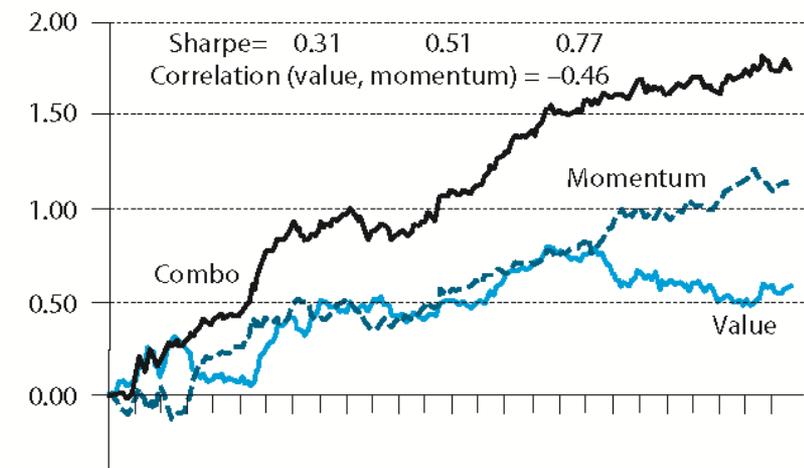
Currencies



Fixed Income



Commodities

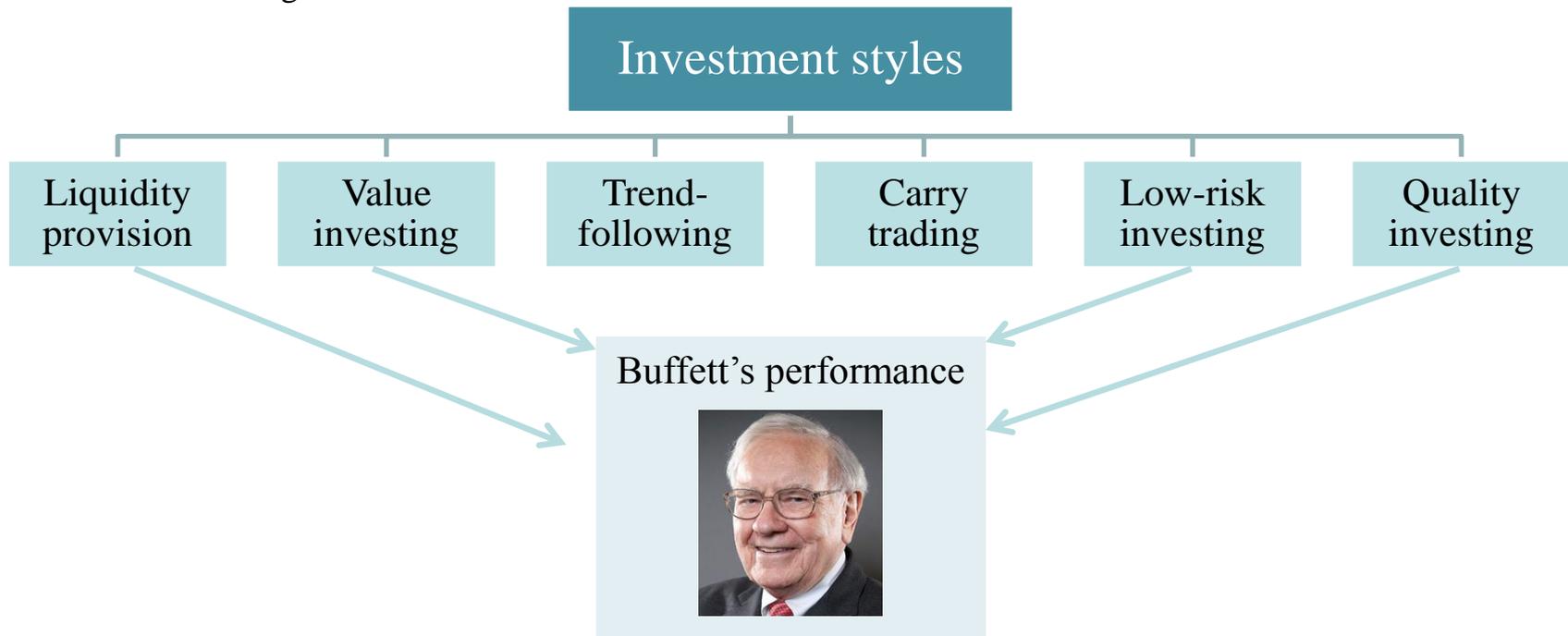


Dec 1971 Jun 1973 Nov 1974 May 1976 Nov 1977 May 1979 Nov 1980 May 1982 Nov 1983 May 1985 Nov 1986 May 1988 Nov 1989 May 1991 Nov 1992 May 1994 Nov 1995 May 1997 Nov 1998 May 2000 Nov 2001 May 2003 Nov 2004 May 2006 Nov 2007 May 2009

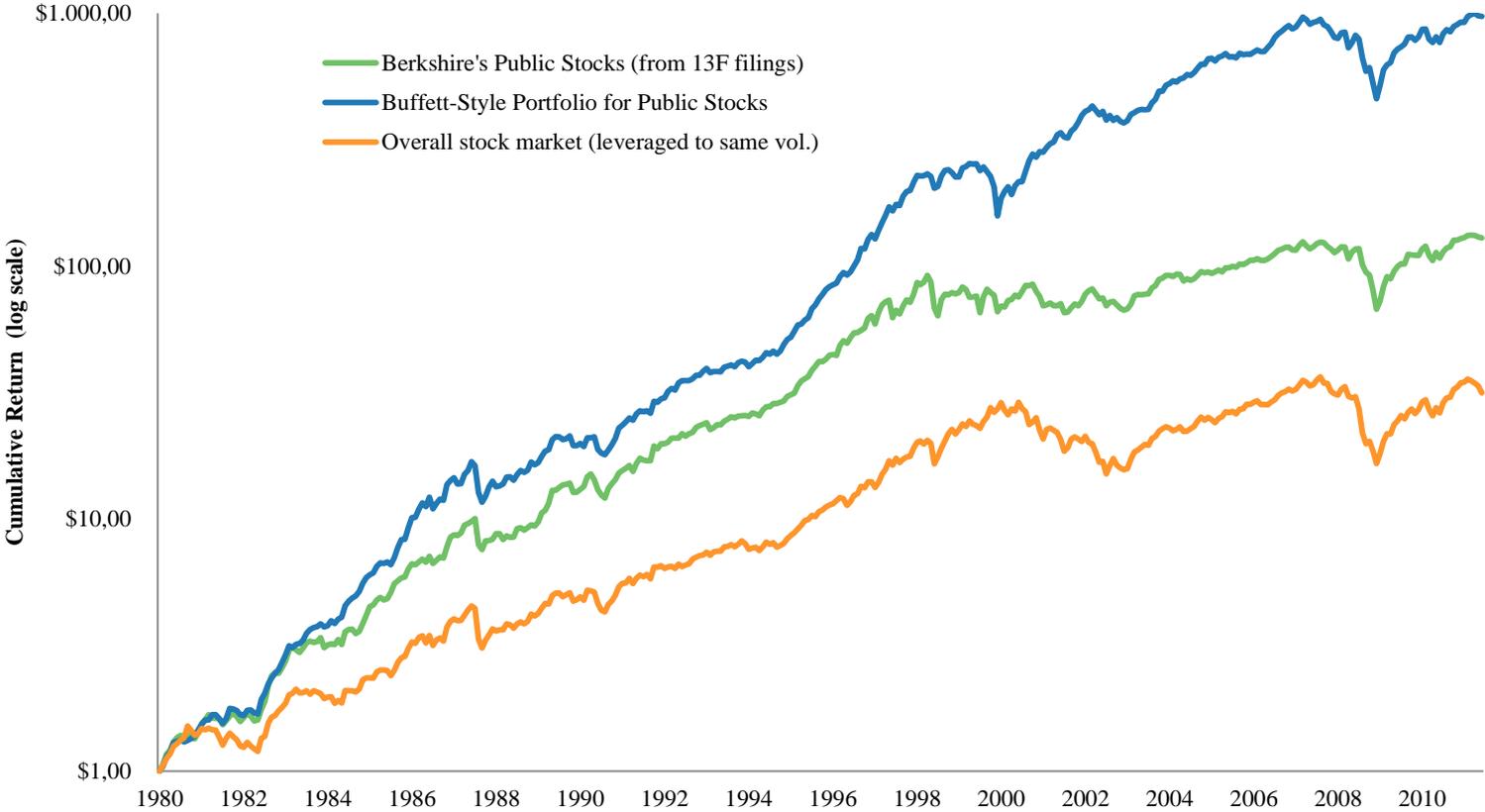
Dec 1971 Jun 1973 Nov 1974 May 1976 Nov 1977 May 1979 Nov 1980 May 1982 Nov 1983 May 1985 Nov 1986 May 1988 Nov 1989 May 1991 Nov 1992 May 1994 Nov 1995 May 1997 Nov 1998 May 2000 Nov 2001 May 2003 Nov 2004 May 2006 Nov 2007 May 2009

INVESTMENT STYLES

- 1000s of hedge funds and active mutual funds
 - across different markets, continents, asset classes, ...
- But, can we summarize the main trading strategies through a few *investment styles*?
 - method that can be applied across markets
 - based on economics
 - broad long-term evidence



INVESTMENT STYLES AND WARREN BUFFETT



IS THE *WORLD* EFFICIENTLY INEFFICIENT ?



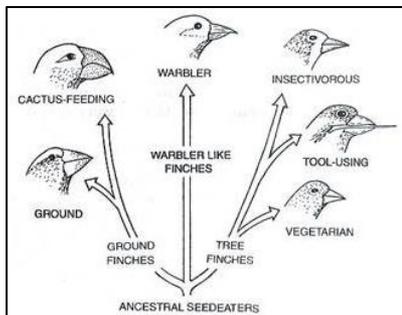
Competition + frictions = **EFFICIENTLY INEFFICIENT** dynamics



EFFICIENTLY INEFFICIENT traffic dynamics



EFFICIENTLY INEFFICIENT political process



EFFICIENTLY INEFFICIENT nature: evolution not converged yet